

# 2011 South Florida Economic & Development Outlook Program

Friday, January 28, 2011  
 7:30am – 1:30pm  
**Seminole Hard Rock Hotel**  
 1 Seminole Way  
 Hollywood, FL 33314  
 Parking: Free Self Parking & \$7 Valet

*Now in its 11<sup>th</sup> year, this annual ULI program provides key information needed to make informed business decisions in 2011. What's ahead for economic and financial markets, as well as latest South Florida development trends, top the agenda. National speakers include Wells Fargo Senior Economist Mark Vitner, ULI's Senior Fellow Steve Blank and Ernst & Young's Dale Anne Reiss, along with a host of top real estate experts from across the country and Florida. Register early to reserve your seat!*

**Continuing Education:** AIA & AICP – 5 hr. Credit Submitted for Approval

**Title Sponsor:**



**Major Sponsors:**



**Sponsors:**



7:30am	<b>Registration</b>	Continental Breakfast
8:00am	<b>Welcoming Remarks</b>	<b>Eric Swanson</b> , Chair, ULI SE Florida/Caribbean & Executive Vice President, Flagler <b>Lewis Goodkin</b> , 2011 Outlook Program Chair & President & CEO, Goodkin Consulting
8:15am	<b>National and Regional Economic Outlook for 2011</b>	<b>Mark Vitner</b> , Managing Director & Senior Economist, Wells Fargo Securities <i>A frequent voice on national media, Vitner brings the latest news and forecasts on jobs growth, the GDP, and how we can expect the 2011 economy to perform, both nationally and regionally.</i>
9:20am	<b>Real Estate Capital Markets: "I've got to admit it's getting better, a little better all the time"</b>	<b>Stephen Blank</b> , Senior Resident Fellow in Finance, ULI – the Urban Land Institute <i>A master of explaining the latest news on capital markets, Blank joins us once again to report on how capital markets are affecting real estate decisions across the country and what's ahead.</i>
10:00am	<b>Break</b>	
10:15am	<b>2011 Financial Response Panel</b>	Moderator: <b>Stephen Blank</b> <b>Brad Butcher</b> , Managing Director – Investment Banking, Raymond James, St. Petersburg, FL <b>Henry Lange</b> , Regional Director, Northwestern Investment Management Company, Atlanta, GA <b>David Metalonis</b> , CCIM, Senior Vice President - Partner, Colliers International, Coral Gables, FL <b>Steve Witkoff</b> , CEO, The Witkoff Group, New York, NY <i>What does it take to get a deal funded today? Where is the money coming from and how will financing be structured for the foreseeable future?</i>
11:10am	<b>South Florida Real Estate Development for 2011</b>	Moderator: <b>Lewis Goodkin</b> <b>Tim Peterson</b> , CFO, Altman Companies <b>Malcolm Butters</b> , President, Butters Construction <b>Chaim Katzman</b> , Chairman, Gazit Inc. <b>Terry Stiles</b> , Chairman & CEO, Stiles <i>A distinguished panel of local real estate execs from a cross section of market segments outline what they see for 2011 and how they are changing business models to fit the times.</i>
12:00pm	<b>Lunch</b>	
12:30pm	<b>Keynote Presentation</b>	<b>The U.S. – Are We Losing Our Competitive Edge?</b> <b>Dale Anne Reiss</b> , Ernst & Young Director of Real Estate, Global & the Americas, Retired <i>Q&amp;A from the audience will follow Ms. Reiss' presentation.</i> <i>"Job creation" are the new buzz words, but what do we really need to do to secure America's competitive place in the world economy?</i>
1:30pm	<b>Adjourn</b>	

**Meeting Date: Friday, January 28, 2011 (7:30am-1:30pm)**

**SE Florida/Caribbean District Council [reference number: 8135-1102]**

Registration Fees                      Member                      Non-Member

- Private                                      \$130                                      \$160
- Public Sector/Nonprofit              \$130                                      \$130
- Young Leader (under 35)              \$110                                      \$160
- Student (full-time)                      \$60                                        \$75

**Note registration fees increase by \$20 on day of event.**

**Registration Deadline: Monday, January 24, 2011**

**ONLINE REGISTRATION: [www.uli.org](http://www.uli.org) (Credit Card Payment Only)**

E-Mail confirmations will be sent within the next business day. Faxes and checks received after the registration deadline will not be included in meeting registry or guaranteed a prepared name badge. After deadline please call 954-783-9504. Refund requests must be submitted in writing no later than the date of the registration deadline; refund requests will not be accepted after this date.

ULI Member ID#: \_\_\_\_\_

Name: \_\_\_\_\_

Informal Name for Badge: \_\_\_\_\_

Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-Mail: \_\_\_\_\_

**\*\*\*IMPORTANT\*\*\***

If payment has not been received prior to the registration deadline date, a credit card guarantee will be required on-site. No credit card charges will be processed if payment is received within 1 week of the event.

**Credit Card** (Fax: 800-248-4585 or phone 800-321-5011)

(Indicate credit card)

- Visa     MasterCard    AMEX     Diners Club    Discover     Carte Blanche

Card Number: \_\_\_\_\_ Exp. \_\_\_\_\_

Name on the card: \_\_\_\_\_

**Check** (Call: 800-321-5011) Telephone pre-registration is required.

Make check payable to: ULI SE Florida/Caribbean District Council

Bring your check with you to the meeting **OR** Mail\* check with completed registration form to:

ULI Southeast Florida/Caribbean  
Department 304,  
Washington, DC 20055-0304

If by express delivery use: ULI SE Florida/Caribbean  
1025 Thomas Jefferson St. NW, Ste. 500W  
Washington, DC 20007-5201

**Thank you to our SE Florida/Caribbean Sustaining Sponsors:**

**Gold:**  **FLAGLER™**

**Bank of America** 

  
**WACHOVIA**  
A Wells Fargo Company

 **Northwestern Mutual®**

  
Real Estate Investment Services

**Silver:**  **ZYSCOVICH**  
ARCHITECTS

 **GreenbergTraurig**

  
**GUNSTER**

 **BRODY & ASSOCIATES, P.A.**  
CERTIFIED PUBLIC ACCOUNTANTS

  
**Akerman Senterfitt**  
ATTORNEYS AT LAW

  
**MIAMI DDA**  
DOWNTOWN DEVELOPMENT AUTHORITY

  
**BAKER**  
CONCRETE CONSTRUCTION  
expect more

  
**RTA**  
SOUTH FLORIDA  
REGIONAL  
TRANSPORTATION  
AUTHORITY

**Bronze:**

- BFC Financial
- Blanca Commercial Real Estate, Inc.
- HFF
- Holland + Knight
- H. Wayne Huizenga School of Business & Entrepreneurship at NSU
- Kitson & Partners
- Label & Co. Developments, Inc.
- Lochrie & Chakas P.A.
- Lockton Companies
- Luxury Resorts & Hotels

- MARSH
- Motta Group
- Pinnacle Housing Group
- Ruden McClosky
- South Florida Regional Planning Council
- The Plaza Group
- Shutts & Bowen LLP
- Stiles
- University of Miami – School of Architecture
- VHB-Miller Sellen